## KENYA LITERATURE BUREAU

## RESTRICTED TENDER

## **FOR**

# PROVISION OF SCHOOL BOOKS PACKING AND FULFILMENT SERVICES

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**TENDER NO: KLB/T/20/2018- 2019** 

**CLOSING DATE: 13-9-2018** 

**TIME: 10:00 AM** 

## TABLE OF CONTENTS

		PAGE
SECTION I	INVITATION TO TENDER	3
SECTION II	INSTRUCTIONS TO TENDERERS	4
SECTION III	GENERAL CONDITIONS OF CONTRACT	13
SECTION IV	SPECIAL CONDITIONS OF CONTRACT	17
SECTION V	EVALUATION CRITERIA	21
SECTION VI	SCHEDULE OF REQUIREMENTS	22
SECTION VII	STANDARD FORMS	24
8.1	FORM OF TENDER	24
8.2	CONFIDENTIAL BUSINESS QUESTIONNAIRES FORMS	25
8.3	TENDER SECURITY FORM	26
8.4	CONTRACT FORM	27
8.5	PERFORMANCE SECURITY FORM	28
8.6	BANK GUARANTEE FOR ADVANCE PAYMENT FORM	29
8.7	LETTER OF NOTIFICATION OF AWARD FORM	30
8.8	EXECUTIVE ORDER REQUIREMENTS FORM	31

#### SECTION I INVITATION TO TENDER

Kenya Literature Bureau invites bidders who are technically and financially capable to provide the services mentioned in the schedule of requirements for the ongoing Ministry of Education/World Bank Book Printing and Distribution Project.

Page

## SECTION II - INSTRUCTIONS TO TENDERERS Table of Clauses

2.1	Eligible tenderers	6
2.2	Eligible goods	6
2.3	Cost of tendering	6
2.4	Contents of Tender document	7
2.5	Clarification of documents	7
2.6	Amendment of documents	7
2.7	Language of tender	8
2.8	Documents comprising the tender	8
2.9	Tender forms	8
2.10	Tender prices	8
2.11	Tender currencies	9
2.12	Tenderers eligibility and qualifications	9
2.13	Goods' eligibility and conformity to	
	· · · · · · · · · · · · · · · · · · ·	9
2.14		10
2.15	Validity of tenders	11
2.16	Format and signing of tenders	11
2.17	Sealing and marking of tenders	
2.18	Deadline for submission of tender	
2.19	Modification and withdrawal of tenders	
2.20	Opening of tenders	12
2.21	Clarification of tenders	
2.22	Preliminary examination	
2.23	•	13
2.24	·	13
2.25	Preference	14
2.26	Contacting the Bureau	14
2.27	Award of contract	14
(a)	Post qualification	
(b)	Award criteria	14
(c)	Bureau right to vary quantities	14
(d)	Bureau's right to accept or	
` /		15
2.28	Notification of award	15
2.29	Signing of contract	15
2.30	Performance security	
2.31	Corrupt or fraudulent practices	

#### SECTION II - INSTRUCTIONS TO TENDERERS

#### 2.1 Eligible Tenderers

- 2.1.1 This Invitation for Tenders is restricted to tenderers eligible as described in the Invitation to Tender. Successful tenderers shall complete the assignment by the intended completion date as will be specified in the contract upon award.
- 2.1.2 The Kenya Literature Bureau entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.
- 2.1.3 Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Bureau to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods under this Invitation for tenders.
- 2.1.4 Tenderers shall not be under a declaration of ineligibility for corrupt and fraudulent practices.

#### 2.2 Eligible Goods

- 2.2.1 All goods to be supplied under the contract shall have their origin in eligible source countries.
- 2.2.2 For purposes of this clause, "origin" means the place where the goods are mined, grown, or produced. Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially-recognized product results that is substantially different in basic characteristics or in purpose or utility from its components
- 2.2.3 The origin of goods is distinct from the nationality of the tenderer.

#### 2.3 Cost of Tendering

- 2.3.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the Bureau, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.3.2 The price to be charged for the tender document shall be **Kshs. 1,000/=( not applicable)**
- 2.3.3 A firm found capable of performing the contract satisfactorily in accordance to the set criteria shall be awarded the contract.

#### 2.4. The Tender Document

- 2.4.1 The tender document comprises the documents listed below and addenda issued in accordance with clause 2.6 of these instructions to Tenderers
  - (i) Invitation to Tender
  - (ii) Instructions to tenderers
  - (iii) General Conditions of Contract
  - (iv) Special Conditions of Contract
  - (v) Schedule of requirements

- (vi) Technical Specifications
- (vii) Tender Form and Price Schedules
- (viii) Tender Security Form
- (ix) Contract Form
- (x) Performance Security Form
- (xi) Bank Guarantee for Advance Payment Form
- (xii) Confidential Business Questionnaire
- (xiii) Executive Order Requirements Form
- 2.4.2 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

#### 2.5 Clarification of Documents

- 2.5.1 A prospective tenderer requiring any clarification of the tender document may notify the Bureau in writing or by post at the entity's address indicated in the Invitation to Tender. The Bureau will respond in writing to any request for clarification of the tender documents, which it receives not later than five (5) days prior to the deadline for the submission of tenders, prescribed by the Bureau. Written copies of the Bureau entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers that have received the tender document.
- 2.5.2 The Bureau shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

#### 2.6 **Amendment of Documents**

- 2.6.1 At any time prior to the deadline for submission of tenders, the Bureau, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendment.
- 2.6.2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.
- 2.6.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Bureau, at its discretion, may extend the deadline for the submission of tenders.

#### 2.7 **Language of Tender**

2.7.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchange by the tenderer and the Bureau, shall be written in English language, provided that any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

#### 2.8 **Documents Comprising of Tender**

2.8.1 The tender prepared by the tenderers shall comprise the following components

- (a) a Tender Form and a Price Schedule completed in accordance with paragraph 2.9, 2.10 and 2.11 below
- (b) documentary evidence established in accordance with paragraph 2.12 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
- (c) documentary evidence established in accordance with paragraph 2..2.1 that the goods and ancillary services to be supplied by the tenderer are eligible goods and services and conform to the tender documents; and
- (d) tender security furnished in accordance with paragraph 2.14

#### 2.9 **Tender Forms**

2.9.1 The tenderer shall complete the Tender Form and the appropriate Price Schedule furnished in the tender documents, indicating the goods to be supplied, a brief description of the goods/ Services, their country of origin, make/brand, quantity, and prices.

#### 2.10 **Tender Prices**

- 2.10.1 The tenderer shall indicate on the appropriate Price Schedule the unit prices and total tender price of the goods/services it proposes to supply under the contract
- 2.10.2 Prices indicated on the Price Schedule shall include all costs including taxes, insurances and delivery to the premises of the entity.
- 2.10.3 Prices quoted by the tender shall be fixed during the Tender's performance of the contract and not subject to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22
- 2.10.4 The validity period of the tender shall be 90 days from the date of opening of the tender.

#### 2.11 **Tender Currencies**

2.11.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the Appendix to Instructions to Tenderers.

#### 2.12 Tenderers Eligibility and Qualifications

- 2.12.1 Pursuant to paragraph 2.1. the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.
- 2.12.2 The documentary evidence of the tenderers eligibility to tender shall establish to the Bureaus satisfaction that the tenderer, at the time of submission of its tender, is from an eligible source country as defined under paragraph 2.1
- 2.12.3 The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall be established to the Bureaus satisfaction; (whichever is applicable)
  - (a) that, in the case of a tenderer offering to supply goods under the contract which the tenderer did not manufacture or otherwise produce, the tenderer has been duly authorized by the goods' Manufacturer or producer to supply the goods.
  - (b) that the tenderer has the financial, technical, and production capability necessary to perform the contract;

(c) that, in the case of a tenderer not doing business within Kenya, the tenderer is or will be (if awarded the contract) represented by an Agent in Kenya equipped, and able to carry out the Tenderer's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

#### 2.13 Goods Eligibility and Conformity to Tender Documents

- 2.13.1 Pursuant to paragraph 2.12 of this section, the tenderer shall furnish, as part of its tender documents establishing the eligibility and conformity to the tender documents of all goods which the tenderer proposes to supply under the contract
- 2.13.2 The documentary evidence of the eligibility of the goods shall consist of a statement in the Price Schedule of the country of origin of the goods and services offered which a certificate of origin issued at the time of shipment shall confirm.
- 2.13.3 The documentary evidence of conformity of the goods to the tender documents may be in the form of literature, drawings, and data, and shall consist of:
  - (a) a detailed description of the essential technical and performance characteristic of the goods:
  - (b) a list giving full particulars, including available source and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods for a period of two (2) years, following commencement of the use of the goods by the Bureau; and
  - (c) a clause-by-clause commentary on the Bureau Technical Specifications demonstrating substantial responsiveness of the goods and service to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications.
- 2.13.4 For purposes of the documentary evidence to be furnished pursuant to paragraph 2.13.3(c) above, the tenderer shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the Bureau in its Technical Specifications, are intended to be descriptive only and not restrictive. The tenderer may substitute alternative standards, brand names, and/or catalogue numbers in its tender, provided that it demonstrates to the Bureau satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.

#### 2.14 Tender Security

- 2.14.1 The tenderer shall furnish, as part of its tender, a tender security for the amount specified in the Appendix to Invitation to Tenderers.
- 2.14.2 The tender security shall be in the amount of 1% per cent of the tender sum. (Not applicable).
- 2.14.3 The tender security is required to protect the Bureau against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.14.7
- 2.14.4 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya or abroad, or a guarantee issued by a reputable insurance company in the form provided in the tender documents or another form acceptable to the Bureau and valid for thirty (30) days beyond the validity of the tender.

- 2.14.5 Any tender not secured in accordance with paragraph 2.14.1 and 2.14.3 will be rejected by the Bureau as non-responsive, pursuant to paragraph 2.22
- 2.14.6 Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible as but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the Bureau.
- 2.14.7 The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.29 and furnishing the performance security, pursuant to paragraph 2.30
- 2.14.8 The tender security may be forfeited:
  - (a) if a tenderer withdraws its tender during the period of tender validity specified by the Bureau on the Tender Form; or
  - (b) in the case of a successful tenderer, if the tenderer fails:
    - (i) to sign the contract in accordance with paragraph 2.29 or
    - (ii) to furnish performance security in accordance with paragraph 2.28

#### 2.15 Validity of Tenders

- 2.15.1 Tenders shall remain valid for 90 days or as specified in the Invitation to Tender after the date of tender opening prescribed by the Bureau, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Bureau as non-responsive.
- 2.15.2 In exceptional circumstances, the Bureau may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.14 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

#### 2.16 Format and Signing of Tender

- 2.16.1 The Bureau shall prepare two copies of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.
- 2.16.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. The person or persons signing the tender shall initial all pages of the tender, except for unamended printed literature.
- 2.16.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

#### 2.17 Sealing and Marking of Tenders

2.17.1 The Tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as "ORIGINAL" and "COPY." The envelopes shall then be sealed in an outer envelope.

- 2.17.2 The inner and outer envelopes shall:
  - (a) be addressed to the Bureau at the following address

The Managing Director Kenya Literature Bureau P.O Box 30022 00100 Nairobi

- (b) bear the tender number and name in the Invitation for Tenders and the words, "DO NOT OPEN BEFORE," 13<sup>TH</sup> SEPTEMBER 2018 at 10.00 am
- 2.17.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared "late".
- 2.17.4 If the outer envelope is not sealed and marked as required by paragraph 2.17.2, the Bureau will assume no responsibility for the tender's misplacement or premature opening.

#### 2.18 **Deadline for Submission of Tenders**

Tenders must be received by the Bureau at the address specified under paragraph 2.17.2 no later than the stipulated date and time.

2.18.1 The Bureau may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.6, in which case all rights and obligations of the Bureau and candidates previously subject to the deadline will therefore be subject to the deadline as extended

#### 2.19 Modification and Withdrawal of Tenders

- 2.19.1 The tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the Procuring prior to the deadline prescribed for submission of tenders.
- 2.19.2 The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.17. A withdrawal notice may also be sent by cable, telex but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.
- 2.19.3 No tender may be modified after the deadline for submission of tenders.
- 2.19.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.14.7
- 2.19.5 The Bureau may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.19.6 The Bureau shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

#### 2.20 Opening of Tenders

2.20.1 The Bureau will open all tenders in the presence of tenderers' representatives who choose to attend thereafter in the Boardroom, Kenya Literature Bureau

- The tenderers' representatives who are presence shall sign a register evidencing their attendance.
- 2.20.2 The tenderers' names, tender modifications or withdrawals, tender prices, discounts and the presence or absence of requisite tender security and such other details as the Bureau, at its discretion, may consider appropriate, will be announced at the opening.
- 2.20.3 The Bureau will prepare minutes of the tender opening.

#### 2.21 Clarification of Tenders

- 2.21.1 To assist in the examination, evaluation and comparison of tenders the Bureau may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.
- 2.21.2 Any effort by the tenderer to influence the Bureau in the Bureau's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

#### 2.22 Preliminary Examination

- 2.22.1 The Bureau will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.
- 2.22.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures the amount in words will prevail
- 2.22.3 The Bureau entity may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any tenderer.
- 2.22.4 Prior to the detailed evaluation, pursuant to paragraph 2.24 the Bureau will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one, which conforms to all the terms and conditions of the tender documents without material deviations. The Bureau determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.
- 2.22.5 If a tender is not substantially responsive, it will be rejected by the Bureau and may not subsequently be made responsive by the tenderer by correction of the non-conformity.

#### 2.23 Conversion to Single Currency

2.23.1 Where other currencies are used, the Bureau will convert these currencies to Kenya Shillings using the selling exchange rate on the date of tender closing provided by the Central Bank of Kenya.

#### 2.24 Evaluation and Comparison of Tenders

- 2.24.1 The Bureau will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.22
- 2.24.2 The tender evaluation committee shall evaluate the tender within 30 days of the validity period from the date of opening the tender.
- 2.24.3 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

#### 2.25 Preference

2.25.1 Preference where allowed in the evaluation of tenders shall not exceed 15%

#### 2.26 Contacting the Bureau

- 2.26.1 Subject to paragraph 2.21 no tenderer shall contact the Bureau on any matter related to its tender, from the time of the tender opening to the time the contract is awarded.
- 2.26.2 Any effort by a tenderer to influence the Bureau in its decisions on tender, evaluation, tender comparison, or contract award may result in the rejection of the Tenderer's tender.

#### 2.27 Award of Contract

#### (a) **Post-qualification**

- 2.27.1 In the absence of pre-qualification, the Bureau will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.
- 2.27.2 The determination will take into account the tenderer financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.12.3 as well as such other information as the Bureau deems necessary and appropriate.
- 2.27.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Bureau will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

#### (b) Award Criteria

2.27.4 The Bureau will award the contract to the successful tenderer(s) whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

#### (c) Bureau's Right to Vary quantities

2.27.5 The Bureau reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the Schedule of requirements without any change in unit price or other terms and conditions

#### (d) Bureau Right to Accept or Reject Any or All Tenders

2.27.6 The Bureau reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the Bureau action

#### 2.28 Notification of Award

- 2.28.1 Prior to the expiration of the period of tender validity, the Bureau will notify the successful tenderer in writing that its tender has been accepted.
- 2.28.2 The notification of award will constitute the formation of the Contract but will have to wait until the contract is finally signed by both parties
- 2.28.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.30, the Bureau will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.14

#### 2.29 Signing of Contract

- 2.29.1 At the same time as the Bureau notifies the successful tenderer that its tender has been accepted, the Bureau will send the tenderer the Contract Form provided in the tender documents, incorporating all agreements between the parties.
- 2.29.2 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.
- 2.29.3 Within fourteen (14) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Bureau.

#### 2.30 Performance Security

- 2.30.1 Within Thirty (30) days of the receipt of notification of award from the Bureau, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Bureau.
- 2.30.2 Failure of the successful tenderer to comply with the requirements of paragraph 2.27 or paragraph 2.28 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Bureau may make the award to the next lowest evaluated Candidate or call for new tenders.

#### 2.31 Corrupt or Fraudulent Practices

- 2.31.1 The Bureau requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts when used in the present regulations, the following terms are defined as follows;
  - (i) "corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of an Bureau official in the procurement process or in contract execution; and

- (ii) "fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the Bureau, and includes collusive practice among tenderer (prior to or after tender submission) designed to establish tender prices at artificial non-competitive levels and to deprive the Bureau of the benefits of free and open competition;
- 2.31.2 The Bureau will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.
- 2.31.3 Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

#### SECTION III: GENERAL CONDITIONS OF CONTRACT

#### **Table of Clauses**

		Page
3.1	Definitions	13
3.2	Application	14
3.3	Country of Origin	14
3.4	Standards	14
3.5	Use of Contract documents and information	14
3.6	Patent Rights	14
3.7	Performance security	14
3.8	Inspection and Tests	15
3.9	Packing	15
3.10	Delivery and documents	15
3.11	Insurance	15
3.12	Payment	16
3.13	Price	16
3.14	Assignments	16
3.15	Sub contracts	16
3.16	Termination for default	16
3.17	Liquidated damages	16
3.18	Resolution of Disputes	17
3.19	Language and law	17
3.20	Force Majeure	17

#### SECTION III - GENERAL CONDITIONS OF CONTRACT

#### 3.1 **Definitions**

- 3.1.1 In this Contract, the following terms shall be interpreted as indicated:-
  - (a) "The Contract" means the agreement entered into between the Bureau and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
  - (b) "The Contract Price" means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations

- (c) "The Goods" means all of the equipment, machinery, and/or other materials, which the tenderer is required to supply to the Bureau under the Contract.
- (d) "The Bureau" means the organization purchasing the Goods under this Contract.
- (e) "The Tenderer' means the individual or firm supplying the Goods under this Contract.

#### 3.2 **Application**

3.2.1 These General Conditions shall apply in all Contracts made by the Bureau for the procurement installation and commissioning of equipment

#### 3.3 **Country of Origin**

- 3.3.1 For purposes of this clause, "Origin" means the place where the Goods were mined, grown or produced.
- 3.3.2 The origin of Goods and Services is distinct from the nationality of the tenderer

#### 3.4 **Standards**

3.4.1 The Goods supplied under this Contract shall conform to the standards mentioned in the Technical Specifications.

#### 3.5 Use of Contract Documents and Information

- 3.5.1 The tenderer shall not, without the Bureau's prior written consent, disclose the Contract, or any provision therefore, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Bureau in connection therewith, to any person other than a person employed by the tenderer in the performance of the Contract.
- 3.5.2 The tenderer shall not, without the Bureau's prior written consent, make use of any document or information enumerated in paragraph 3.5.1 above
- 3.5.3 Any document, other than the Contract itself, enumerated in paragraph 3.5.1 shall remain the property of the Bureau and shall be returned (all copies) to the Bureau on completion of the Tenderer's performance under the Contract if so required by the Bureau

#### 3.6 **Patent Rights**

3.6.1 The tenderer shall indemnify the Bureau against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in the Bureau's country

#### 3.7 **Performance Security**

- 3.7.1 Within thirty (30) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Bureau the performance security in the amount specified in Special Conditions of Contract.
- 3.7.2 The proceeds of the performance security shall be payable to the Bureau as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.

- 3.7.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Bureau and shall be in the form of a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in Kenya or abroad, acceptable to the Bureau, in the form provided in the tender documents.
- 3.7.4 The performance security will be discharged by the Bureau and returned to the Candidate not later than thirty (30) days following the date of completion of the Tenderer's performance obligations under the Contract, including any warranty obligations, under the Contract

#### 3.8 **Inspection and Tests**

- 3.8.1 The Bureau or its representative shall have the right to inspect and/or to test the goods to confirm their conformity to the Contract specifications. The Bureau shall notify the tenderer in writing in a timely manner, of the identity of any representatives retained for these purposes.
- 3.8.2 The inspections and tests may be conducted in the premises of the tenderer or its subcontractor(s), at point of delivery, and/or at the Goods' final destination If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Bureau.
- 3.8.3 Should any inspected or tested goods fail to conform to the Specifications, the Bureau may reject the equipment, and the tenderer shall either replace the rejected equipment or make alterations necessary to make specification requirements free of costs to the Bureau.
- 3.8.4 The Bureau's right to inspect, test and where necessary, reject the goods after the Goods' arrival shall in no way be limited or waived by reason of the equipment having previously been inspected, tested and passed by the Bureau or its representative prior to the equipment delivery.
- 3.8.5 Nothing in paragraph 3.8 shall in any way release the tenderer from any warranty or other obligations under this Contract.

#### 3.9 **Packing**

- 3.9.1 The tenderer shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.
- 3.9.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract

#### 3.10 **Delivery and Documents**

3.10.1 Delivery of the Goods shall be made by the tenderer in accordance with the terms specified by Bureau in its Schedule of Requirements and the Special Conditions of Contract

#### 3.11 Insurance

3.11.1 The Goods supplied under the Contract shall be fully insured against loss or damage incidental to manufacturer or acquisition, transportation, storage, and delivery in the manner specified in the Special conditions of contract.

#### 3.12 **Payment**

- 3.12.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in Special Conditions of Contract
- 3.12.2 Payments shall be made promptly by the Bureau as specified in the contract

#### 3.13 Prices

- 3.13.1 Prices charged by the tenderer for goods delivered and services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender.
- 3.13.2 Contract price variations shall not be allowed for contracts not exceeding one year (12 months)
- 3.13.3 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.
- 3.13.4 Price variation request shall be processed by the Bureau within 30 days of receiving the request.

#### 3.14. Assignment

3.14.1 The tenderer shall not assign, in whole or in part, its obligations to perform under this Contract, except with the Bureau's prior written consent

#### 3.15 Subcontracts

3.15.1 The tenderer shall notify the Bureau in writing of all subcontracts awarded under this Contract if not already specified in the tender. Such notification, in the original tender or later, shall not relieve the tenderer from any liability or obligation under the Contract

#### 3.16 Termination for default

- 3.16.1 The Bureau may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part
  - (a) if the tenderer fails to deliver any or all of the goods within the periods) specified in the Contract, or within any extension thereof granted by the Bureau
  - (b) if the tenderer fails to perform any other obligation(s) under the Contract
  - (c) if the tenderer, in the judgment of the Bureau has engaged in corrupt or fraudulent practices in competing for or in executing the Contract
- 3.16.2 In the event the Bureau terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, equipment similar to those undelivered, and the tenderer shall be liable to the Bureau for any excess costs for such similar goods.

#### 3.17 Liquidated Damages

3.17.1. If the tenderer fails to deliver any or all of the goods within the period(s) specified in the contract, the Bureau shall, without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to 0.5% of the delivered price of the delayed items up to a maximum deduction of 10% of the delayed goods. After this the tenderer may consider termination of the contract.

#### 3.18 Resolution of Disputes

- 3.18.1 The Bureau and the tenderer shall make every effort to resolve amicably by direct informal negotiation and disagreement or dispute arising between them under or in connection with the contract.
- 3.18.2 If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute, either party may require adjudication in an agreed national or international forum, and/or international arbitration.

#### 3.19 Language and Law

3.19.1 The language of the contract and the law governing the contract shall be English language and the Laws of Kenya respectively unless otherwise stated.

#### 3.20 Force Majeure

3.20.1 The tenderer shall not be liable for forfeiture of its performance security or termination for default if and to the extent that it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

The provisions of Section IV complement the General Conditions of Contract included in Section III, specifying contractual requirements linked to the special circumstances of the Bureau and the goods being procured. In preparing Section IV, the following aspects should be taken into consideration.

- (a) Information that complement provisions of Section III must be incorporated and
- (b) Amendments and/or supplements to provisions of Section III, as necessitated by the circumstances of the goods being procured must also be incorporated.

#### SECTION IV- SPECIAL CONDITIONS OF CONTRACT

**4.0**. Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, between the GCC and the SCC, the provisions of the SCC herein shall prevail over these in the GCC.

#### 4.1. Special conditions of contract as relates to the GCC

Reference of GCC Amendments of clauses in the General Conditions of Contracts

#### 3.7.1 Performance Security:

The amount of the performance security as a percentage of the Contract price shall be 5%. The performance security shall be denominated in Kenya Shillings and shall be in the form of a bankers cheque, bank guarantee or irrevocable letter of credit issued by a reputable bank located in Kenya.

#### 3.12.2 Payment Terms

The method and conditions of payment to the tenderer under this contract shall be as follows:

- (i) payment for the Goods shall be made in local currency
- (ii) payment for the Goods shall be made by the Bureau's cheque
- (iii) there shall be no advance payment under this contract
- (iv) payments will be made by the Bureau, within sixty (60) days after submission of an invoice and a statement or claim by the tenderer.

#### **3.13.3** Prices

Prices quoted by the tenderer shall be fixed during the tender's performance of the contract and not subject to variation on any account for the period of contract except due to statutory / legislative requirement and foreign exchange fluctuations. The Bureau will only absorb exchange rate fluctuations beyond 10% of the Central Bank of Kenya (CBK) mean exchange rate at the date of bidding. Unit price quoted shall be inclusive of all other charges incidental to the delivery of goods to our store

#### 4.2 Tender Security

The Bureau shall accept guarantee issued by reputable banks and Insurance companies

#### 4.3 Submission of Brochures/Literature.

All Brochures and product information/literature must be submitted together with the tender document.

#### 4.4 Delivery of Goods (Where applicable)

The tenderer shall make delivery of the goods to the Bureau's store and in accordance with the time schedule prescribed by the Bureau in the Local Purchase Orders.

(i) If at any time during the performance of the Contract, the tenderer should encounter conditions impeding timely delivery of the Goods, the tenderer shall promptly notify the Bureau in writing of the fact of the delay, its likely duration and its causes. On receipt of the tenderer's notice, the Bureau shall evaluate the situation and may at its discretion extend the tender's time for delivery with or without liquidated damages, in which case the extension shall be ratified by the Bureau by amendment of the Local Purchase Order.

- (ii) Except as provided under the General Conditions of contract paragraph 3.20, a delay by the tenderer in the performance of its delivery obligations shall render the tenderer liable to the imposition of liquidated damages pursuant to paragraph 3.17 unless an extension of time is agreed upon pursuant to paragraph 2 (ii) above without application of liquidated damages.
- (iii) Upon delivery of the Goods, the tenderer shall notify the Bureau and forward the following documents to the Bureau:
  - (a) Copies of the supplier invoice showing Goods description, quantity, unit price, total amount and Local Purchase Order number (LPO).
  - (b) Delivery note giving details as (a) above.

The Bureau with the arrival of the Goods shall receive the above documents, and if not received, the Goods will be rejected and the tenderer will be responsible for any consequent expenses.

#### 4.5 Delivery Times:-

Deliveries shall not be made after 5.00 pm unless with special arrangement with the Managing Director, or the Supply Chain Manager.

#### 4.6 Availability of goods

The tenderer shall carry sufficient inventories to assure ex-stock supply of the Goods tendered for. The items shall be supplied as promptly as possible and within the period specified on the Local Purchase Orders.

### 4.7 Warranty

- (i) The supplier warrants that the Goods supplied under the contract are new, unused and conforms to the specifications indicated in the Contract and/or Local Purchase Orders. The supplier further warrants that all Goods supplied under this contract shall have no defects, arising from design, materials or workmanship (except when the design and/or material is required by the Bureau's specification) or from any act or omission of the tenderer that may develop under normal use of the supplied Goods in the Conditions prevailing in the Bureau.
- (ii) If, for reasons attributed to the tenderer, these warranties are not attained in whole or in part. the supplier shall either:
  - (a) make such changes, modifications and/or additions to the goods or any part thereof as may be necessary in order to attain the contracted warranties specified in the contract at its own cost and expense and to carry out further performance tests to the satisfaction of the Bureau, or
  - (b) Replace such Goods with the ones that conform to the specifications in the contract at his own costs.

#### 4.8 Right to award Contract:-

The Bureau reserves the right to award the contract in whole or in part without any change in the Unit price or other terms and conditions.

#### 4.9 Sourcing of Information:-

The tenderer shall obtain for himself on his own responsibility, all information that may be necessary for preparing the tender and entering into a contract.

#### 4.10 Ownership Transfer:-

Ownership of the goods is transferred to Kenya Literature Bureau after acceptance of quality of the goods. If the goods are rejected they shall be collected as promptly as possible but not later than 7 days, failure to which demurrages charges shall accrue at rate of 2% of the total value and be disposed after 21 days at suppliers cost.

#### 4.11 Unit of issue:-

The potential supplier must take into consideration the product Unit of Issue specified in the tender. If there is a variation, an indication on the unit of issue the supplier wishes to provide must accompany the submission.

#### 4..12 Breach of Previous Contract

Tenderers who breached the previous year 2017/2018 Bureau's performance/supply conditions shall not be considered for the particular products/service they defaulted on.

- **4.13** Tenderers **must** indicate the brand and country of origin of the product(s) where applicable
- 4.14 Tenderers must indicate if they are manufacturers or distributor of the items quoted for where applicable
- 4.15 The tenderers must undertake to hold ex-stock of a quarter of the tender quantity at any time should they win.
- **4.16** The documents must be securely

bound. No loose document or paper will be accepted

#### 4.18 Varying of Quantities

- 4.19 The Bureau reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the schedule of requirements by 10%
- 4.20 The Tenderers MUST attach copy of receipt as proof of purchase of the Tender Document
- The Tenderers shall submit a statement confirming that they have not been debarred from supplying goods to other institutions.
- 4.22 The Bureau shall not allow preference in the evaluation of tenders

### SECTION V EVALUATION CRITERIA

The following requirements must be met by the tenderer not withstanding other requirements in the tender documents:-

#### a) Mandatory Requirements (MR)

No	Requirement	Responsive or Not
		Responsive
MR 1	Must submit a copy of Certificate of Registration/	
	Incorporation	
MR 2	Must submit a copy of a valid Tax Compliance	
	Certificate	
MR 3	Must submit a Business Permit	
MR 4	Must submit a copy of the PIN Certificate	
MR 5	Submit one Tender document, securely bound	
	At this stage the tenderers submission will either be responsive in all mandatory (MR) requirements above or non-responsive. The non-responsive submissions will be eliminated from the entire evaluation process and will not be considered further.	

# b) Minimum Requirements to be complied (Site and Building Facilities requirements (ATTACH COPIES WHERE APPLICABLE. SITE VISIT WILL BE DONE AS PART OF VERIFICATION)

No	Requirement	Responsive or Not
		Responsive
1	Secure Premises of at least 1000 Sqm of Storage and	
	Working Space to allow for the safe storage of school	
	books. The premises must be fully secure	
	including24x7 CCTV monitoring, Day & Night	
	Physical Guards, Alarm Back Up Services etc	
2	The Building/Premises must be fully compliant to	
	latest Fire safety, Health and safety Standards. Please	
	attach copies of your latest audit reports for both.	
3	The Building should have appropriate facilities and	
	amenities for working of both male and female staff of	
	up to 200 persons per shift. It is also a requirement to	
	have handling equipment for loading of the packaged	
	boxes/ Pallets like Fork lifts/ Motorized Pallet trucks.	
	Please submit a list of Fork Lifts/ handling equipment	
	that you possess.	
4	The facility should have a covered and secure loading	
	zone to allow for the 24x7 of the delivery trucks even	
	in adverse weather conditions like rain/ wet weather etc	
5	Due to the volume of loading expected in a day, the	
	building should have enough parking spaces to	
	accommodate at least 10-12 trucks at any given time.	
6	Provide dedicated allocation of office space with	

	telephone and internet connection for at least 2 administration staff from the Bureau who will oversee the progress/process daily.	
7	Established Policies and processes and previous experiences if any in handling and fulfilment of similar or any other packaging services that your company is engaged in. Please demonstrate your ability to manage and maintain such complex processes and procedures in each of the packaging activity that you have undertaken.	
8	Demonstrate compliance with the required Occupational Health and Safety requirements at the work place as per the Labour laws.	

## NB: State Compliance with each of the above requirements and attach evidence where applicable.

The company which meets the requirements of the Bureau and is competitive will be awarded the Tender.

## SECTION VI; PRICE SCHEDULE/ SCHEDULE OF REQUIREMENTS

Your Tender price should be a **CONSOLIDATED COST PER BOOK** which will include all costs associated with packing, packaging and fulfilment of learners' books and teachers' guides as per the detailed packing list that will be shared with you. **ESTIMATED QUANTITYTO BE PACKED 7,000,000 BOOKS** 

The materials include and not limited to:

- KLB branded 5 ply cartons size 510x360x320mm
- Branded packaging and sealing tapes
- Strapping materials

No	ESTIMATED QUANTITY	COST PER BOOK
1	7,000,000 Books	

## SECTION VII - STANDARD FORMS

## 8.1 **FORM OF TENDER**

Date		
To:		Tender No
[name and address of		
Gentlemen and/or Ladies:		
Nos	[insert undersigned, offer	ents including Addenda  numbers].the receipt of which is hereby duly to supply deliver, install and commission ( sert equipment description) in conformity with the
said tender documents for (total tender amount in w	r the sum of words and figures	or such other sums as may be ascertained in ed herewith and made part of this Tender.
		accepted, to deliver install and commission the edule specified in the Schedule of Requirements.
	ent of the Contract	btain the guarantee of a bank in a sum of equivalent Price for the due performance of the Contract, in(Bureau).
	structions to tender	a period of [number] days from the date fixed rers, and it shall remain binding upon us and may be hat period.
		written acceptance thereof and your notification of Subject to signing of the Contract by the parties.
6. We understand receive.	that you are not b	ound to accept the lowest or any tender you may
Dated this	day of	20
[signature]		[in the capacity of]
Duly authorized to sign tend	der for an on behalf	f of

## 8.2 **CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM**

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c) whichever applied to your type of business

You are advised that it is a serious offence to give false information on this form

Part 2 (a) – Sole Proprietor		
Your name in full  Nationality  • Citizen		
Part 2 (b) Partnership		
Given details of partners as foll	ows.	
Name	Nationality Nationality	Citizenship Details
Shares	- ····-·	F = ******
1		
2		
3		
4		
Part 2 (c ) – Registered Compa	ny	
Private or Public		
State the nominal and issued ca	pital of company-	
Nominal Kshs		
Issued Kshs		
Given details of all directors as	follows	
Name	Nationality	Citizenship Details
Shares		
1		
2		
3		

## 8.3 TENDER SECURITY FORM

(Amend accordingly if provided by Insurance Company)

Whereas
having our registered office at
THE CONDITIONS of this obligation are:-  1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or
<ul> <li>If the tenderer, having been notified of the acceptance of its Tender by the Bureau during the period of tender validity:</li> <li>(a) fails or refuses to execute the Contract Form, if required; or</li> <li>(b) fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;</li> </ul>
We undertake to pay to the Bureau up to the above amount upon receipt of its first written demand, without the Bureau having to substantiate its demand, provided that in its demand the Bureau will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.
This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above date.
[signature of the bank]

## 8.4 CONTRACT FORM

THIS AGREEMENT made the			
	one part and		[name of tenderer] of
WHEREAS the Bureau invited tenders tenderer for the supply of those goods in words and figures] (hereinafter called "t	the sum of		
NOW THIS AGREEMENT WITNESSI	ETH AS FOLLOWS	S:	
1. In this Agreement words and expansion assigned to them in the Conditions of Co		the same meani	ngs as are respectively
<ul> <li>2. The following documents shall this Agreement viz:</li> <li>(a) the Tender Form and the Price Soloto the Schedule of Requirements</li> <li>(b) the Schedule of Requirements</li> <li>(c) the Technical Specifications</li> <li>(d) the General Conditions of Contract</li> <li>(e) the Special Conditions of contract</li> <li>(f) the Bureau's Notification of Award</li> </ul>	chedule submitted b act ct; and		nd construed as part of
3. In consideration of the payments mentioned, the tender hereby covenant defects therein in conformity in all respective.	ts with the Bureau	to provide the	goods and to remedy
4. The Bureau hereby covenants to goods and the remedying of defects thereby payable under the provisions of the Cocontract.	rein, the Contract Pr	rice or such other	er sum as may become
IN WITNESS whereof the parties haccordance with their respective laws the			nt to be executed in
Signed, sealed, delivered by the	e	(for the Bureau	l
Signed, sealed, delivered by the	e	(for the tendere	er in the presence of _

## 8.5 **PERFORMANCE SECURITY FORM**

To
WHEREAS
AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer's performance obligations in accordance with the Contract.
AND WHEREAS we have agreed to give the tenderer a guarantee:
THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of
This guarantee is valid until the day of 20
Signed and seal of the Guarantors
[name of bank or financial institution]
[address]
[date]

## 8.6 BANK GUARANTEE FOR ADVANCE PAYMENT FORM

То	[name of Bureau]	
[name	e of tender]	
Gentle	emen and/or Ladies:	
ameno  called faithfu	cordance with the payment provision included in the Special Conditions of Contract, which does the General Conditions of Contract to provide for advance payment [name and address of tenderer] (hereinaft "the tenderer") shall deposit with the Bureau a bank guarantee to guarantee its proper and performance under the said Clause of the Contract in an amount of	nt, er nd
tender surety object	the	as of
to be the Bu	performed there-under or of any of the Contract documents which may be made between the tenderer, shall in any way release us from any liability under this guarantee we hereby waive notice of any such change, addition, or modification.	en
_	guarantee shall remain valid in full effect from the date of the advance payment received Inderer under the Contract until [date].	эу
Yours	s truly,	
Signa	ture and seal of the Guarantors	
	[name of bank or financial institution]	
	[address]	
	[date]	

## 8.7 LETTER OF NOTIFICATION OF AWARD

	Address of Bureau	
	ender No	
T	ender Name	
	s to notify that the contract/s stated below under the above mentioned tender have been ed to you.	
1.	Please acknowledge receipt of this letter of notification signifying your acceptance.	
2.	2. The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.	
3.	You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.	
	(FULL PARTICULARS)	

SIGNED: ACCOUNTING OFFICER

## 8.8 MANDATORY REQUIREMENTS TO BE PROVIDED BY FIRMS INVITED TO BID IN COMPLIANCE TO THE PRESIDENTIAL EXECUTIVE ORDER NO.2 OF 2018

VENDOR DETAILS					
1.	SUPPLIER NAME				
2.	KRA PIN NUMBER				
3.	SUPPLIER TELEPHONE NUMBER				
4.	SUPPLIER EMAIL ADDRESS				
5.	SUPPLIER POSTAL ADDRESS				
6.	BUSINESS REGISTRATION NUMBER				
7.	BUSINESS TYPE				
8.	TAX COMPLIANCE EXPIRY DATE;				
9.	LICENSE/PERMIT NUMBER.				
10.	PERMIT EXPIRY DATE;				
11.	NAMES OF DIRECTORS				

STA	MP	SIGN	DATE
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